

PARTNERS AND INVESTORS

You bring the trust and the customers. We bring the AI business that runs on top.

DATENMASSIV and its sister company 1tm solutions are a team of AI experts, consultants and software engineers from Ulm, Germany. Since 2013 we have advised mid-sized companies and public bodies on AI, trained their staff and built our own AI software. Anyone building an AI offering does not have to hire this team first: the components already run with us.

Founded 2013 in Ulm, Germany	Client projects 50+ mid-sized firms, public sector, education
Own products 13 8 of them live	Team approx. 8 plus remote developers

WHO THIS IS FOR

Who we work with

Data centres and hosting providers

An AI offering on your own certified infrastructure, with consulting, applications and training for your existing customers.

IT service providers

AI onboarding, data preparation and training as a service you sell to your customers under your name or jointly.

Consultancies and associations

A standardised AI audit and an academy that let you reach many member companies at once.

Investors

An established team with running products and references that gets an AI venture off the ground in months rather than years.

WHY PARTNER

Trust is the scarce asset. The AI team is the slow one.

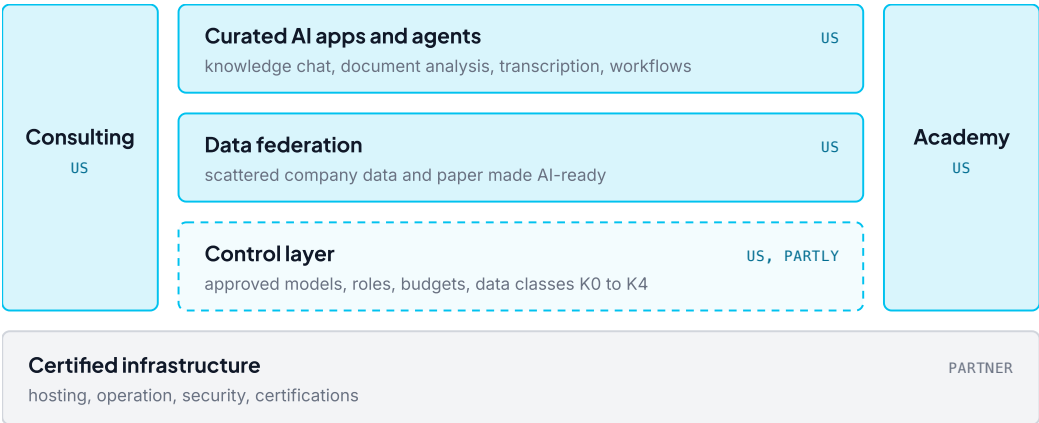
- 1

Companies want AI, but most will not hand confidential data to a provider they cannot audit. In our client work, security and data location are the first questions a managing director asks, usually before price.
- 2

Data centres, IT service providers and consultancies have built that trust over years. It cannot be bought quickly.
- 3

Trust alone does not produce AI revenue. Customers also need someone to find the right use cases, get their data into shape, provide the tools and train their people. Building that team from scratch costs years.
- 4

That team and those tools exist. We deliberately do not run data centres, and that is exactly where a partnership starts.



☒ running with us today ☐ core running, rest built together ☐ contributed by the partner

BUILDING BLOCKS

What we bring to a joint platform

Each block opens with what it means for the platform, followed by the evidence.

Control above the infrastructure

PARTNER, WE ADD CONTROL

Employees get the strongest model that their data allows, and the company decides the rules once.

Hosting, operation and certification stay with the partner. We supply the layer on top: which models are approved, which role may do what, which budget applies and which data may reach which model.

The rule set behind it already exists. Our KI-First Audit sorts company data into five classes, K0 to K4. The class decides per task whether a leading cloud model is allowed or a model on the partner's infrastructure must be used.

Evidence: KI Hub, KI-First Audit

Data federation

WE DELIVER

This is where most AI projects stall, and where we have the most experience.

Company data sits scattered across systems and is rarely machine-readable. We consolidate it into a data model, a data lake, transformation pipelines and access rights. We built exactly this for a group of around 30 online shops, including algorithmic marketing on top of the shared data.

Paper counts too. Arcafind makes handwritten and printed archives searchable and attaches the source and a confidence score to every field. KI-ProduktInfo passes values with a confidence above 0.85 automatically and sends everything below to a person for review.

Evidence: Arcafind, KI-ProduktInfo, e-commerce data platform

AI applications

WE DELIVER

A platform gets used once there is something useful in it on day one. That starter set exists.

Chat over company knowledge, document analysis, transcription, handwriting recognition, agents and workflows run under one login in KI Hub. Specialist apps for retail, live meetings, dental labs and structured decision-making come on top.

For quality review and labelling we bring the practice: we assess AI use and websites against the EU AI Act and the Cyber Resilience Act, each finding tied to an article and a dated legal status.

Evidence: KI Hub, KI-ProduktInfo, NRVLR, Cosmic Council, Previso, AI Act and CRA checks

Consulting

WE DELIVER

Onboarding is productised, so it scales with partners instead of depending on a few senior consultants.

The KI-First Audit covers in four modules where AI is already in use, where data flows and which use cases pay off, and ends with a roadmap. Strategy workshops, implementation and process support over four to twelve weeks follow.

We run client projects in our own project rooms with offer, timeline, documents and one-click approval.

Evidence: KI-First Audit, AI audit in three package sizes, client portal

Academy

WE DELIVER

Trained employees are what turns platform seats into daily usage.

Prompt Arena turns slides, a PDF or an idea into a course. Participants join by QR code without an account, work live with several language models and finish with a report and a certificate. AI Handshake provides the everyday rules for working with AI, plus courses and a community.

We host in-person formats ourselves: workshops on site, at our own event venue in the Allgäu region and at the monthly "AI After Work" in Ulm.

Evidence: Prompt Arena, AI Handshake, KI-Mentor, KI-Weitblick, workshop programme

OWN PRODUCTS

Already running

All products are built in-house and can be tried individually. Most interfaces are in German.

Live

publicly usable

Beta

running, by invitation

Pilot

concept with prototype

KI-First Audit

Live

Consulting

Four-module entry assessment with data classes K0 to K4, ranked use cases and a roadmap.

ki-first-audit.de

KI Hub

Beta

Platform and apps

Chat, knowledge base, agents, workflows, transcription and handwriting recognition under one login and one data processing agreement.

[Request access](#)

Arcafind

Live

Data federation

Opens up archives with transcription, authority data and a source for every field. Human corrections take precedence.

arcafind.com

KI-ProduktInfo

Live

Data federation

Product data from images and web sources with a confidence score per attribute, under 90 seconds per product.

ki-produktinfo.de

Prompt Arena

Live

Academy

Moderated AI courses with live exercises across several models, no participant accounts, report and certificate.

prompt-arena.de

AI Handshake

Live

Academy

Open guidelines for working with AI day to day, with courses, events and a community.

ai-handshake.com

KI-Mentor

Live

Academy

Checks texts in six stages for more than 30 persuasion techniques.

ki-mentor.app

KI-Weitblick

Live

Academy

Weekly, source-based AI briefing for executives.

ki-weitblick.com

NRVLR

Beta

AI applications

Shows topics, risks and decisions live while a conversation is still running.

nrvlr.com

Cosmic Council

Beta

AI applications

Several specialised AI voices judge in parallel, a chair merges them into a traceable synthesis.

cosmiccouncil.space

Previso

Pilot

AI applications

Delivery commitment checks for dental labs, with human approval before anything reaches the customer.

previso.vercel.app

Compliance checks

Live

Quality review

Free checks for the EU AI Act and the Cyber Resilience Act, each statement with its article and legal status.

[Open the checks](#)

TRACK RECORD

Where we have done this before

30,000+ pages

Museum Ulm

Historic records in old German handwriting and blackletter print made searchable with Arcafind. Funded by the German Lost Art Foundation (Deutsches Zentrum Kulturgutverluste).

approx. 30 shops

E-commerce group

One data model, a data lake and transformation pipelines across all shops, with algorithmic marketing on top.

50+ projects

Mid-sized firms and public sector

AI audits, training, custom AI applications and visibility in AI search, for organisations from ten to several thousand employees.

THE PEOPLE BEHIND IT

Team and companies

The founders are computer scientists with backgrounds in software engineering and data science and have worked together for more than 15 years. We build prototypes and production systems ourselves.



Tom Bichay

Shareholder, Business development



Toni Thomä

Shareholder, AI engineering and software



Martin Schubert

Shareholder, AI engineering and digital strategy



Christian Klose

Partner, Consulting and sales

DATENMASSIV GmbH

AI consulting, enablement and own software products for mid-sized companies and public bodies.

Zeitblomstraße 31/2, 89073 Ulm, Germany. Local court Ulm, HRB 729394

Itm solutions GmbH

Partner for AI strategy and engineering: strategy, software architecture and production AI systems. Takes over where a pilot becomes a system in continuous operation.

Insel 17, 89231 Neu-Ulm, Germany. Local court Memmingen, HRB 19074

WORKING TOGETHER

How we can come in

The form follows the venture. We can start right away because the components already run individually.

Delivery partner

We provide consulting, training and applications to your customers, commissioned per project.

Technology partner

We own the layer above your infrastructure, meaning model control, knowledge connection and applications, and contribute our products.

Equity partner

We contribute team, products and customer access to a joint company.

See the layers running

In a 60-minute live demo we show you KI Hub, the KI-First Audit and Prompt Arena, with your questions on the table. Afterwards you know how far along a joint offering would already be.

Talk to us directly

Call or write to us. We reply within one working day.

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